HATS OFF TO THE TAXMAN



If you own a small business there's a smarter way to buy life cover for yourself and your key employees.

With a relevant life policy the business makes the payments, not the person who's covered.

That means you won't pay any national insurance contributions or income tax on the premiums but you still get the benefits of corporation tax relief.

| How a relevant life policy can cut company costs | | | |
|--|---|---------------------|----------------------|
| Premium | | Ordinary life cover | Relevant life policy |
| | | £1,000 | £1,000 |
| Company gross cost | Employee's National Insurance contribution at 2% | £34 | Nil |
| | Income tax @40% | £690 | Nil |
| | Gross earnings needed | £1,724 | £1,000 |
| | Employer's National Insurance contribution at 13.8% | £238 | Nil |
| | Total gross cost | £1,962 | £1,000 |
| Company net cost | Corporation tax relief at 19% | £373 | £190* |
| Net cost | | £1,589 | £810* |

Now that looks like a head start for your business.

Remember, this is based on our understanding of current tax law which could change in the future.

Tax treatment depends on individual circumstances.

Source: *Assumes that corporation tax relief at 19% has been granted under the 'wholly and exclusively' rules. In both cases we've assumed a payment of £1,000 each year for the life cover on an employee who's paying income tax at 40% and employee's National Insurance at 2% on the top end of income. We've also assumed that the employer is paying corporation tax at the small profits rate of 19% and will pay employer's National Insurance at the contracted-in rate of 13.8%. These figures apply to those living in England, Wales and Northern Ireland. Different rates of income tax apply in Scotland.

To find the best way to protect you and your employees, talk to us today.

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