

NEIL BARSBY

Background report to support
inclusion in the **2021 Guide To The
UK's Top Rated Financial Advisers**



Neil Barsby

Asquith Financial Services



Top Rated 2021

5.0 / 5  35 reviews

VouchedFor checks:

- FCA status: Certified by Firm
- Recent Client Reviews
- Whole of Market Mortgage Adviser
- Qualifications Uploaded
- Transparent Fees

Services offered

- Mortgages
- Equity Release
- Insurance & Protection

Qualifications listed

Standard Qualifications: 7 Qualifications

CII - R01, Diploma in Financial Services, Regulation & Ethics

Record of Achievement - CF6 Mortgage Advice

CII Financial Planning Certificate

CII - Certificate Member of the Society of Mortgage Professionals

CII - ER1 - Equity Release

[view more at the profile link below](#)

Client Reviews

Neil Barsby

Asquith Financial Services



5.0 out of 5

Review from Verified Client

Essex | April 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

He worked for a firm that we have used historically although not dealt with Neil directly before

How did Neil help you?

He provided clear but comprehensive advice on mortgage and protection products for remortgaging. There was no hard sell or pressure. Communication was regular and efficient throughout making the process no more painful than it needed to be

Have you seen the outcome you were hoping for?

Yes So far. Mortgage application is pending but if unsuccessful thats not necessarily Neils fault

What could they have done better?

Nothing

Review from Verified Client

Essex | March 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I was looking to release some equity from my home

How did Neil help you?

With some excellent advice and guidance

Have you seen the outcome you were hoping for?

Still in the process

What could they have done better?

Nothing

Review from Verified Client

Essex | March 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Wanting to remortgage to finish work on house

How did Neil help you?

Advise on option and lenders and what would benefit us most.

Have you seen the outcome you were hoping for?

Yes very pleased

What could they have done better?

Nothing great service

Review from Verified Client

Essex | March 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I needed advice on 2 buy to let mortgages.

How did Neil help you?

Neil found us the best product on the market, and was extremely efficient in his organisation of information required by the lender. Neil's advice was sound and took into consideration our age and financial circumstances. Neil's quick application to the lender, for the 2 mortgages we required meant that the survey appointments were booked within days.

Have you seen the outcome you were hoping for?

Yes we have seen the outcome we were hoping for.

What could they have done better?

Nothing could have been done better. I have been using mortgage advisors for many years and Neil has been the most efficient to date.

Review from Verified Client

Surrey | February 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Buying a house

How did Neil help you?

Sourced the mortgage and life insurance protection

Have you seen the outcome you were hoping for?

Yes

Review from Verified Client

Essex | February 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Change in personal circumstances

How did Neil help you?

Arranged mortgage and identified other needs during process that suited me and offered them

Have you seen the outcome you were hoping for?

Yes

What could they have done better?

No

Review from Verified Client

Essex | February 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

We were remortgaging our house and looking to take out life insurance

How did Neil help you?

Neil provided a thorough and professional service tailored to our requirements.

Have you seen the outcome you were hoping for?

Very much so

Review from Verified Client

Essex | December 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

We needed to find a new mortgage product

How did Neil help you?

he worked with us to gather the paper work on time and and made the necessary phone calls to keep us up to date on the products that he founds that would be suitable for us

Have you seen the outcome you were hoping for?

Yes. He found a product that was suitable for us and we are happy with the outcome

What could they have done better?

Neil was very good at going through the checklist to let us know what we need to provide. He handled the situation very well and I don't have a suggestion for him

Review from Verified Client

Essex | December 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Neil dealt with myself and my ex-partner during our separation and helped us find a solution that allowed us to do separate and maintain 2 homes. The thing that stood out most for me however was Neil's attitude and approach to this sensitive situation. He was thoughtful, professional and discreet ensuring we were happy with information being shared and keeping us both informed.

How did Neil help you?

He found us a solution that allowed us to each have a mortgage.

Have you seen the outcome you were hoping for?

Yes, we are very grateful to have the outcome we got.

What could they have done better?

No recommendations I can think of.

Review from Verified Client

Suffolk | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Needed Expert Financial advice form a recommended source

How did Neil help you?

He discussed with us our financial situation in depth with all the options available on the table, without bias so we could consider what was best for us. He answered all the questions put to him calmly and with for and against for each option

Have you seen the outcome you were hoping for?

We reached a conclusion that was satisfactory to all of us

What could they have done better?

Nothing we are very satisfied

Review from Verified Client

Essex | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

After retiring my mortgage came to an end , so needed a new lender

How did Neil help you?

Neil sorted out Equity Release for me

Have you seen the outcome you were hoping for?

Yes

What could they have done better?

Neil's communication and services were amazing, explaining everything so clear.

Review from Verified Client

Suffolk | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

loosing my job due to COVID19 and no money coming in.

How did Neil help you?

we had a substantial debt and needed advice on what we could do to reduce payments and make life that bit easier. Neil explored all avenues and went through all the ones he recommended.

Have you seen the outcome you were hoping for?

Yes

What could they have done better?

Nothing he anticipated all our questions and was very helpful.

Review from Verified Client

Essex | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Remortgaging

How did Neil help you?

Found a suitable mortgage for me and my parnter

Have you seen the outcome you were hoping for?

Yes Neil went over and beyond and was managed to secure a much better deal than I could source.

What could they have done better?

No fault of Neil's corona virus prevented us meeting in person so everything had to be over zoom/telephone. Would have been great to meet face to face to discuss.

Review from Verified Client

Essex | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Was looking for the right life insurance for my age and Neil made it look very clear and

understanding.

How did Neil help you?

By making the right choices and decisions.

Have you seen the outcome you were hoping for?

Yes Im very pleased specially how quickly it was all set up.

What could they have done better?

Just keep up the advise, thank you.

Review from Verified Client

Hertfordshire | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I have recently bought a new home and needed help and advice in setting up my mortgage and insurances.

How did Neil help you?

He searched for the best suited deals for me that were available. He was very helpful in advising me of the pros and cons of each arrangement, he was very impartial and assisted me in making the correct choices. He was always available to me for questions and advice, often after office hours.

Have you seen the outcome you were hoping for?

I am shortly due to. I'm sure it will be fine.

What could they have done better?

Nothing obvious, I was very happy with all aspects of his service.

Review from Verified Client

Essex | October 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Relationship separation. Needed to buy an additional property.

How did Neil help you?

He was able to agree with our lenders for a release of equity and a second mortgage. He also arranged us to redo our life insurance so it covers the new mortgages.

Have you seen the outcome you were hoping for?

Yes.

What could they have done better?

Nothing, great communication, worked hard to get us the result we wanted.

Review from Verified Client

Essex | October 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I separated from my wife and required a 2nd mortgage to move into a property of my own

How did Neil help you?

Neil provided a very professional and informative service during a difficult and stressful time, Neil then found a product that met all of my needs.

Have you seen the outcome you were hoping for?

Most defiantly, I have recently gone back to Neil to put in place another fixed mortgage to carry on when my current product runs its course

What could they have done better?

nothing, I was completely happy with the service provided

Review from Verified Client

Essex | October 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I wanted independent advice on what mortgages would be available to us in these uncertain times

How did Neil help you?

Neil gave us advice on what mortgages would be available to us including rates and what he thought would suit us given the situation we were currently in, he really helped us through the process. He also helped us to understand our credit score and what we can do to improve it.

Have you seen the outcome you were hoping for?

We are still in the process but things are looking good at the moment.

What could they have done better?

Nothing. He was in constant contact with us throughout the process.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I hadn't been able to get cover previously and Neil felt he could help

How did Neil help you?

A great service by Neil who has managed against the odds to get me life cover! As a type 1 diabetic in my 50s and as a company director I really wanted to provide cover for my wife and business partner and having failed previously I thought it was highly unlikely that Neil would succeed but through the whole process he has shown great tenacity and presence of mind to battle through the red tape, unhelpful doctors and cynical underwriters to get us a deal, thank you Neil.

Have you seen the outcome you were hoping for?

Yes

What could they have done better?

Nothing Neil covered everything

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

We were looking for a new mortgage and to update our life insurances.

How did Neil help you?

Neil was recommended to us and we have been with him for sometime years now and used his services on more than one occasion.

Have you seen the outcome you were hoping for?

Neil has been more than helpful, he guided myself and my husband through the whole process answering many questions. He gave us all the various different scenario's, with rates and times of payments and how they all work. Neil also looked into our life insurances and totally sorted everything out for us.

What could they have done better?

I highly recommend Neil and there is nothing that I could have asked more from him.

Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Started my own business

How did Neil help you?

Neil has been invaluable in helping me find and setup my life insurance and income protection. He made the whole process extremely easy and I would highly recommend Neil and the services he provides.

Have you seen the outcome you were hoping for?

yes

What could they have done better?

na

Review from Verified Client

Essex | September 2020

★★★★★ 4.7 out of 5

Value: ★★★★★

Advice: ★★★★★

Service: ★★★★★☆

What were the circumstances that caused you to look for a financial adviser?

needed to rearrange finances

How did Neil help you?

sorted out a mortgage

Have you seen the outcome you were hoping for?

yes

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Neil has worked for me on a number of services, inheritance advice, both commercial and residential mortgages and life insurance policies.

How did Neil help you?

Neil's advice, knowledge and professionalism is second to none. He has advised me on personal and company finance and assets for many years. Asquith Financial Services are commercially minded but with a personal approach.

Have you seen the outcome you were hoping for?

Totally. His professional and experienced knowledge has been invaluable.

What could they have done better?

Nothing. I appreciate and value "constructive criticism" however Neil has been engaged all the way through every stage.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I had set up my own limited company and needed cover as no longer had cover from my previous employer

How did Neil help you?

Neil was able to provide a high quality, thorough advisory service when looking at my Critical Illness and Life Insurance cover - having set up my own business recently and lost all of these employee benefits it was important to me to know I was covered and getting the best fit/value for money deal on the market suitable for my needs. Neil was extremely professional and was able to present a number of options that suited my needs. I highly recommend his services.

Have you seen the outcome you were hoping for?

yes

What could they have done better?

n/a

Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Self employed income protection

How did Neil help you?

Just want to say a long overdue thank you to Neil Barsby at Asquith financial Services, one of the members on here. I'm due to have my first football match back tomorrow evening after months out after breaking my foot. I ended up having 5 weeks off work and being self employed it cost me a small fortune. I decided to take out income protection to cushion some of the blow financially if anything similar happened again. To say I'm lethargic in terms of getting things like this done is an understatement but this man went above and beyond in terms of organising me and my policy and getting things where they needed to be. I honestly can't see how the time he put in to me and my situation was worth the financial benefit to himself so although the term "professional" is coined a lot in terms of reviews that have been requested, it perfectly describes him and his business and this review wasn't requested at all.

Have you seen the outcome you were hoping for?

110%

What could they have done better?

Couldn't possibly find a fault

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Im self employed and wanted to ensure that if the worst happens then finances will be one less thing to worry about.

How did Neil help you?

Neil explained everything clearly without any hard sell tactics. I really appreciated this and the fact that he was confident in the products he was offering. I will be recommending Asquith to friends. Thankyou Neil

Have you seen the outcome you were hoping for?

As it was insurance Im hoping I wont need to. Regards to actually putting these things in place then yes I was happy Neil helped me with this.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

When my Dad died he didn't leave my Mum much money so I wanted life insurance so nobody would have to pay out of their own pocket if something happens to me.

How did Neil help you?

Gave me a fantastic speedy service and at a great price for my life insurance.

Have you seen the outcome you were hoping for?

Yes everything was exactly as I wanted.

What could they have done better?

Everything was perfect and I was very happy.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I needed help with equity release

How did Neil help you?

I needed help with equity release

Have you seen the outcome you were hoping for?

Neil has been extremely understanding and very helpful to me in this matter and the matter will shortly be concluded

Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Life insurance review

How did Neil help you?

Neil is very knowledgeable when it comes to protection. I found him easy to understand, friendly and a good listener. I'm confident that the policy Neil has recommended is the right one for me and I would certainly recommend Neil.

Have you seen the outcome you were hoping for?

Yes

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

I needed help looking for the right Equity release for me.

How did Neil help you?

Neil Barsby worked swiftly, and was super efficient in dealing with my Equity Release. He explained everything clearly, making sure I understood every step. I have no hesitation in recommending him.

Have you seen the outcome you were hoping for?

Absolutely.

What could they have done better?

I can't give any constructive suggestions, as I was more than satisfied.

Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Switch of jobs, aligning the best cover now we have a son. I wanted to make sure if anything happened he would be looked after

How did Neil help you?

Fantastic, thorough service. I met with Neil and he went through all the various insurance options with the most comprehensive cover to suit my budget. He also looked into my other active policies to make sure I was covered correctly and not doubling up or paying out unnecessarily. He took the time to make sure I could access the best cover and truly believe this is one of the most important things. I have ever taken out to protect me and my family. I looked at Life Cover, Critical Illness cover and Income Protection. The meeting took me through all the questionnaires one on one with each section explained clearly. I was given time to read through all the information and options and all my many questions were answered. I have called Neil for advice on many occasions and each time met with such a high level of service and professionalism. He really goes out of his way to help. I have recently hurt my back and my income protection insurance is the best decision I have ever made and will help support me should I need to have treatment and a longer period off work than previously thought. Neil will be my go to when we come to remortgage in the next couple of years and I would highly recommend him to all my friends and family. Fantastic service.

Have you seen the outcome you were hoping for?

YES and more. Having recently suffered a back injury I am in the process of a claim. Its such a valuable service we keep putting to the bottom of the pile

What could they have done better?

Nothing. He is truly top of his game and I have recommended him to everyone. Will be using him again to sort out my mortgage etc

Review from Verified Client

Cambridgeshire | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Our existing Life Assurance policy was due to end, last time I sorted it all myself online (due to life events and needing to get it done in a hurry, just so we had some cover), this time I wanted an expert to look at the whole market and get the best products for our needs

How did Neil help you?

We recently reviewed our life assurance cover and Neil provided excellent, easy to understand information on the options available to us to provide the level of protection we need to ensure that our family will have less to worry about if something unforeseen and tragic happened. Absolutely recommend that you speak to Asquith Financial Services if you would like an honest and professional advisor who will go through your needs to provide the right policies.

Have you seen the outcome you were hoping for?

Yes, we certainly have.

What could they have done better?

Nothing needed.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Having spoke to Neil previously he seemed very professional at his job and and very helpful nothing was ever any trouble and was always there when needed

How did Neil help you?

Neil was fantastic from start to finish. He set up life insurance and buildings and contents insurance for us. We were 1st time buyers and didn't have a clue. I would 100% recommend Neil to anyone. I will deal with him again in the future.

Have you seen the outcome you were hoping for?

Yes

What could they have done better?

Nothing was 100%

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to look for a financial adviser?

Equity release is a complicated Mortgage product so I needed advice from an IFA.

How did Neil help you?

I wanted to deal with a local financial advisor in Colchester and I identified Asquith Financial Services via a Google search. After reviewing Neil's LinkedIn profile, career history and qualifications and looking at his website I contacted him. Neil promptly responded to my inquiry and he was very meticulous in understanding my needs, gathering information and obtaining offers from the equity release providers. Neil explained everything in an easy to understand way and at all times demonstrated his excellent knowledge, expertise and professionalism. I am confident that he has found the right product for my needs and I would definitely recommend anyone thinking about equity release or other financial services contacts Neil at Asquith Financial Services.

Have you seen the outcome you were hoping for?

Yes, we moved into our bungalow last week

What could they have done better?

Nothing, very efficient service, keeping us informed right up to when we moved.
