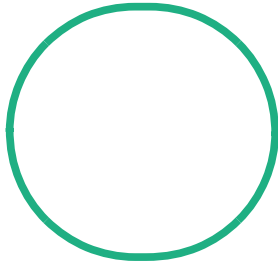


# NEIL BARSBY

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Background report to support inclusion  
in the **2024 Guide To The UK's Top  
Rated Financial Advisers**



Neil Barsby

Asquith Financial Services



Top Rated 2024

5.0 / 5 ★★★★★ 85 reviews

## VouchedFor checks:

- ✓ FCA status: Certified by Firm
- ✓ Recent Client Reviews
- ✓ Independent Mortgage Adviser
- ✓ Qualifications Uploaded
- ✓ Transparent Fees
- ✓ Positive First Impressions

### Services offered

- ✓ Mortgages
- ✓ Equity Release
- ✓ Insurance & Protection

### Qualifications listed

#### Standard Qualifications: 8 Qualifications

CII - Certificate in Equity Release

CII - R01, Diploma in Financial Services,  
Regulation & Ethics

Record of Achievement - CF6 Mortgage Advice

CII Financial Planning Certificate

CII - Certificate Member of the Society of  
Mortgage Professionals

[view more at the profile link below](#)

## Client & First Impression Reviews

**Neil Barsby**

Asquith Financial Services



5.0 out of 5

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First impression from a user who is not yet a client

February 2024



**Please provide a brief comment about your experience with Neil**

Neil has been invaluable in understanding my financial situation and has kept me informed on all that he is doing. He keeps to his word and always rings and keeps his appointments. He has integrity and a professional and honest approach I would definitely recommend Neil

---

First impression from a user who is not yet a client

February 2024



**Please provide a brief comment about your experience with Neil**

I received good, honest financial advice

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First impression from a user who is not yet a client

January 2024



Please provide a brief comment about your experience with Neil

Very patient and unhurried

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First impression from a user who is not yet a client

December 2023

★★★★★ 5 out of 5

Please provide a brief comment about your experience with Neil

Neil has provided very helpful guidance as we set out to buy our first house

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First impression from a user who is not yet a client

November 2023

★★★★★ 5 out of 5

Please provide a brief comment about your experience with Neil

I have found Neil to be very helpful, always attentive to our needs even at weekends and to have a wide range of experience, i would absolutely recommend him for anything financial

---

Review from Verified Client

Gloucestershire | August 2023

★★★★☆ 4.3 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to initially look for a financial adviser?

Myself and my husband have always used an advisor when renewing our mortgage and found that Neil was highly recommended by a previous broker who had moved out of the mortgage market.

How has Neil helped you?

He has helped us to secure a new mortgage deal and sort out our current mortgage insurance l.

## Have you seen the outcome you were hoping for?

In the current market, Neil has managed to help us get a deal which is affordable to our income.

Review from Verified Client

Gloucestershire | August 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Mother in Law expressed an interest in releasing funds to give to her daughter.

## How has Neil helped you?

He clearly explained all the options, did not rush, ensured that she and we fully understood what the options were and what they meant, allowing us to be in a fully informed position to agree to his recommendation and progress. Its a rather long-winded process, so having someone with a sense of humour and essentially a real person dealing with it put everyone at ease - rather than being treated like a number in some corporate machine. We are all really pleased with him and the service he provides, and would recommend him to anyone.

## Have you seen the outcome you were hoping for?

Absolutely, with all the changes in the financial market, the property itself having some issues, he was able to find her/us a great solution.

## What could they have done better?

I cannot think of anything.

Review from Verified Client

London | July 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I needed a mortgage and a very complicated later life policy

**How has Neil helped you?**

he was able to explain my options clear and concisely and covered all bases

**Have you seen the outcome you were hoping for?**

yes very quickly

**What could they have done better?**

not much, it was perfect and more than I expected in terms of speed.

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Review from Verified Client

Essex | June 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Thinking about life insurance due to a family member becoming ill and it helped them out.

**How has Neil helped you?**

Neil talked me through the right plan for me and provided an excellent quote that fits my circumstance perfectly.

**Have you seen the outcome you were hoping for?**

Absolutely, its an affordable quote and covers everything i asked for.

**What could they have done better?**

Nothing, Neil kept me up to date at every stage.

---

First impression from a user who is not yet a client

May 2023

★★★★★ 5 out of 5

**Please provide a brief comment about your experience with Neil**

Neil has been fantastic from word go ! He has been extremely patient with me as I'm a first time single buyer so all completely new to me ! Also run a business with crazy hours so getting him everything he needed I was quite slow with but he again he was patient and pushed me to get it done as soon as I could ! Neil also managed to access my retained profits from my first years LTD company books which 3 other brokers were unable to do before I found Neil ! Would highly recommend Neil !

---

Review from Verified Client

Essex | March 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I needed extra funding for improvements to the home, and for relaxing holidays.

**How has Neil helped you?**

He helped release funds to enable me to fulfill my wish list.

**Have you seen the outcome you were hoping for?**

Yes, Neil's report was superb, easy to read, and helped me achieve my second Equity Release.

**What could they have done better?**

Absolutely nothing. Everything was done efficiently, and could not have gone any smoother.

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Review from Verified Client

Essex | March 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I wanted life cover so i knew that my family would be protected if something was to happen to me.

**How has Neil helped you?**

Neil sat with me and we discussed future planning, Neil then went away and found suitable cover at the budget I had.

**Have you seen the outcome you were hoping for?**

Yes, we now have right cover in place and piece of mind.

**What could they have done better?**

No

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Review from Verified Client

Essex | March 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Renew of mortgage and life insurance

**How has Neil helped you?**

He helped us secure the best products that meet our needs.

**Have you seen the outcome you were hoping for?**

Yes, he secured us a great mortgage product, and managed the arrangement with us every step of the way. We also had a similar experience with the life insurance product arranged. It wasn't a simple process because of insurance company requirements. Neil navigated us through everything to ensure we got the most suitable products for our needs.

**What could they have done better?**

Nothing comes to mind

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Review from Verified Client

Essex | February 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**



Need for Life Insurance

**How has Neil helped you?**

Neil offered really clear and comprehensive advice, that helped me make the right decision in regards to cover

**Have you seen the outcome you were hoping for?**

Yes very much so

**What could they have done better?**

Nothing, 10/10

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Review from Verified Client

Essex | January 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Advice on seeking a mortgage in my mid 50's

**How has Neil helped you?**

Neil with his professionalism and understanding knew exactly what I needed to achieve my goal in securing a mortgage at a late age.

**Have you seen the outcome you were hoping for?**

Absolutely, without he's terminology and know how I would of struggled on my own. Not only did he supercede in every field I was completely overwhelmed with the outcome.

**What could they have done better?**

Nothing at all, he was 110% and more.

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Review from Verified Client

Essex | January 2023

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

initially I required Neil's advice to secure a mortgage after moving out of the marital home

**How has Neil helped you?**

With Neil's help I was able to find a mortgage product that met my needs at the time

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

nothing ,I was completely happy with the advise given

---

Review from Verified Client

Essex | November 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Needed a remortgage and protection insurance

**How has Neil helped you?**

Neil has been extremely thorough with finding the right products for a remortgage for us. Hes highly professional and offers a fantastic service

**Have you seen the outcome you were hoping for?**

Yes ! Absolutely!

**What could they have done better?**

Nothing more. He's the best!

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Review from Verified Client

Essex | November 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

To release monies through equity release

**How has Neil helped you?**

In every way

**Have you seen the outcome you were hoping for?**

So far

**What could they have done better?**

Nothing

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Review from Verified Client

Essex | September 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Mortgage and life insurance

**How has Neil helped you?**

Neil found us the products using his vast knowledge

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Nothing

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Review from Verified Client

Suffolk | September 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

With my wife passing in the previous year my children told me to release some cash from the house and do something that will get me out more. They did not want me languishing at home, rattling around on my own. So, I decided to raise some cash with a lifetime mortgage that will purchase a new touring caravan in the short term and a motorhome in the longer term. I'm now frequently found touring the U.K and next summer - France. It worked!!!!'ve joined groups and met with many new friends that enable me to do just as my family requested.

## How has Neil helped you?

Neil was brilliant, he helped through the maze of different options that I could choose and explained in slow understandable language how each would benefit me. This is not an instant process where you just tick a few boxes but an in-depth process that covers all bases and ensures that the route to cash that you are taking is the correct one. Neil was very thorough and made sure that I ended up with the correct package to suit my needs.

## Have you seen the outcome you were hoping for?

Yes, absolutely. Neil worked out figures based on my income and the value of my property. I am totally convinced that I have made the correct choice thanks to Neil's guidance.

## What could they have done better?

Absolutely nothing - Neil delivered a first class service.

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Review from Verified Client

Essex | September 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

First time buyer on a mortgage, so needed advice to help me through process and understanding each step

## How has Neil helped you?

Neil has always been approachable to answer any questions I had, has been able to find a suitable package that suits my needs and budget

## Have you seen the outcome you were hoping for?

Yeah, neil has been excellent helping me understanding the process, what is required and able

to find a mortgage that was within the term and budget I was after

## What could they have done better?

Nothing really, was amazing communications and got regulated updates. Exactly what I needed

Review from Verified Client

Essex | September 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Life insurance cover

## How has Neil helped you?

Looked at best policies that we suitable for my needs as a single parent

## Have you seen the outcome you were hoping for?

Yes

## What could they have done better?

N/a

Please provide a brief comment about your experience with Neil

## Please provide a brief comment about your experience with Neil

As nee to buying a property processNeil has been very helpful and patient with my questions, has not been pushy and l understood my queries and needs. very pleased with service I have so far

First impression from a user who is not yet a client

September 2022

★★★★★ 5 out of 5

**Please provide a brief comment about your experience with Neil**

I approached Neil on getting advice on life insurance and critical illness

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Review from Verified Client

Essex | September 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Debt Consolidation

**How has Neil helped you?**

Neil has been constantly professional and patient, clear in his instructions and always attentive. We felt well looked after throughout the whole process. We would recommend Neil 100%.

**Have you seen the outcome you were hoping for?**

Not yet confirmed

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Review from Verified Client

Essex | August 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I needed to remortgage buy to let properties.

**How has Neil helped you?**

Neil has helped by providing sound advice, and finding the best product available to suit our circumstances. I emailed Neil quite late one Sunday evening and to my surprise I received a

swift reply. Neil works long hours.

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Nothing could have been done better.

---

Review from Verified Client

Essex | August 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Equity release

**How has Neil helped you?**

Helped with everything I needed to get the release

**Have you seen the outcome you were hoping for?**

Yes definitely

**What could they have done better?**

Nothing

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Review from Verified Client

Essex | August 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Needing a fixed rate mortgage

**How has Neil helped you?**

Neil was able to help us navigate from a personal mortgage to a fixed rate buy-to-let

mortgage which brings us stability to our letting arrangement for the next 5 years

**Have you seen the outcome you were hoping for?**

yes - definitely

**What could they have done better?**

Nothing - Neil has been really helpful and supportive through the whole process

---

Review from Verified Client

Essex | June 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

A change in my circumstances

**How has Neil helped you?**

Finding a suitable mortgage and life insurance

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Nothing

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Review from Verified Client

Essex | June 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I was looking for some protection as I am now a Director of a limited company and wanted to secure a lump sum should the worst happen.

**How has Neil helped you?**



Neil was able to advise me on the available products and which products were most suitable. He has a very professional but friendly approach and was knowledgeable.

**Have you seen the outcome you were hoping for?**

Neil was able to secure a tailor made product that met all my requirements and within the price that I had in mind.

**What could they have done better?**

There was not much more that Neil could have done better. I was extremely pleased with the quality of the service and the eventual outcome.

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Review from Verified Client

Essex | June 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

To raise money through equity release

**How has Neil helped you?**

Responded straight away and has continued to do so and facilitated the process all along the way. Carried out a comprehensive review to ascertain equity release right path to go down and has co-ordinated between the different parties involved.

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Nothing really

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First impression from a user who is not yet a client

May 2022

★★★★★ 5 out of 5

**Please provide a brief comment about your experience with Neil**

Neil is a knowledgeable professional who takes time to understand the client's requirements and offers relevant and honest advice. He is very approachable and is keen to engage with you and to help you do the right thing and to find the right product.

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First impression from a user who is not yet a client

April 2022

★★★★★ 5 out of 5

**Please provide a brief comment about your experience with Neil**

Has been extremely helpful and knowledgeable in his advice

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Review from Verified Client

Essex | March 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

My parent needed a financial adviser for the equity release process

**How has Neil helped you?**

Neil has been excellent so patient with my parents they are elderly and the communication has been outstanding kept us informed through the whole process explaining everything

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Nothing

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First impression from a user who is not yet a client

March 2022

★★★★★ 5 out of 5

**Please provide a brief comment about your experience with Neil**

Has answered all the questions I've asked and if not know at the time has come back with an answer.

---

Review from Verified Client

Essex | March 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I needed to move a Lifetime Mortgage from another lender

**How has Neil helped you?**

Neil contacted the current lender, found a new lender with a cheaper interest rate and dealt with the whole process, making it very easy and stress free.

**Have you seen the outcome you were hoping for?**

Absolutley

**What could they have done better?**

Neil went above and beyond, I would recommend he's services to anyone - he couldn't have done any better!!!

---

First impression from a user who is not yet a client

March 2022

★★★★★ 5 out of 5

**Please provide a brief comment about your experience with Neil**

Neil has always provided a professional friendly and thorough service. I feel confidence in his

experience and knowledge. He has always communicated in a clear and timely manner offering his best possible help and service. I would thoroughly recommend his services.

---

First impression from a user who is not yet a client

March 2022

★★★★★ 5 out of 5

Please provide a brief comment about your experience with Neil

Very professional

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Review from Verified Client

Essex | March 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to initially look for a financial adviser?

To release money

How has Neil helped you?

Good advise on equity release

Have you seen the outcome you were hoping for?

Yes

What could they have done better?

Nothing

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Review from Verified Client

Essex | March 2022

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

We were looking for a Lifetime Mortgage

**How has Neil helped you?**

He was very knowledgeable, professionally and helpful. He researched the best product for us and guided us through every step

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

For us we are satisfied and happy with his the service he provided

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Review from Verified Client

Essex | August 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Looking to take out a mortgage on a new property.

**How has Neil helped you?**

Neil helped me by choosing a mortgage product that best suited my needs and financial situation.

**Have you seen the outcome you were hoping for?**

Yes.

**What could they have done better?**

Nothing - I was completely satisfied by the service Neil provided.

---

Review from Verified Client

Essex | July 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Looking for a re mortgage of my property

**How has Neil helped you?**

He helped find the best rate and a provider that would assist with my re mortgage

**Have you seen the outcome you were hoping for?**

Yep all went through fine and fully managed successfully end to end

**What could they have done better?**

Nothing brilliant service

---

First impression from a user who is not yet a client

June 2021

★★★★★ 5 out of 5

**Please provide a brief comment about your experience with Neil**

Many conversations regarding mortgage options in respect of a new property purchase. Neil was able to identify options quickly and explain in detail. Efficient and reliable.

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Review from Verified Client

Essex | June 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Looking to remortgage.

**How has Neil helped you?**

Neil managed to find us a competitive rate and was very quick in responding to our queries.

**Have you seen the outcome you were hoping for?**

Yes.

**What could they have done better?**

Nothing. Service was to a high standard.

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First impression from a user who is not yet a client

June 2021

★★★★☆ 4 out of 5

**Please provide a brief comment about your experience with Neil**

Friendly, helpful and professional service ?

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Review from Verified Client

Kent | June 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Mortgage renewal

**How has Neil helped you?**

new rate switch for my mortgage

**Have you seen the outcome you were hoping for?**

the rate to have dropped and it has. If Neil can lock us in for a good deal with our information then I'm happy!

**What could they have done better?**

nothing

---

First impression from a user who is not yet a client

June 2021

★★★★★ 5 out of 5

Please provide a brief comment about your experience with Neil

Keeps us up to date with everything he does it, always polite, always explains things clearly

Review from Verified Client

Essex | June 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to initially look for a financial adviser?

End of current fixed term mortgage and looking to fix again.

How has Neil helped you?

Neil has been very helpful (and patient) in finding the best and most suitable fixed rate mortgage for us.

Have you seen the outcome you were hoping for?

Yes, we are very happy with the outcome.

What could they have done better?

Nothing.

Review from Verified Client

Essex | May 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

What were the circumstances that caused you to initially look for a financial adviser?

I needed a 95% mortgage.

How has Neil helped you?

Neil found a mortgage for me. Neil made himself available whenever I had questions and was always very helpful. Neil also helped me find a solicitor which was appreciated. Neil essentially provided me with a one stop shop for securing advice, mortgage/insurance products and a solicitor. I don't think I could have asked for much more.



**Have you seen the outcome you were hoping for?**

Yes I have

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Review from Verified Client

Essex | April 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

After some research we established that my mums life time mortgage deal was no longer competitive and needed reviewing for a more favourable alternative.

**How has Neil helped you?**

Neil carefully explained the various options available to her. How they all worked he then provided us with with his best recommendations. In a clear and concise way.

**Have you seen the outcome you were hoping for?**

Yes, Neil worked to secure an excellent alternative product weighing up all the pros and cons in great detail. We are very happy to proceed with what has been advised as it will benefit the whole family.

**What could they have done better?**

All good so far. Neil has been excellent to work with and we would recommend him very highly.

---

Review from Verified Client

Essex | April 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

He worked for a firm that we have used historically although not dealt with Neil directly before

## How has Neil helped you?

He provided clear but comprehensive advice on mortgage and protection products for remortgaging. There was no hard sell or pressure. Communication was regular and efficient throughout making the process no more painful than it needed to be

## Have you seen the outcome you were hoping for?

Yes So far. Mortgage application is pending but if unsuccessful thats not necessarily Neils fault

## What could they have done better?

Nothing

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Review from Verified Client

Essex | March 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

I was looking to release some equity from my home

## How has Neil helped you?

With some excellent advice and guidance

## Have you seen the outcome you were hoping for?

Still in the process

## What could they have done better?

Nothing

---

Review from Verified Client

Essex | March 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Wanting to remortgage to finish work on house

**How has Neil helped you?**

Advise on option and lenders and what would benefit us most.

**Have you seen the outcome you were hoping for?**

Yes very pleased

**What could they have done better?**

Nothing great service

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Review from Verified Client

Essex | March 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I needed advice on 2 buy to let mortgages.

**How has Neil helped you?**

Neil found us the best product on the market, and was extremely efficient in his organisation of information required by the lender. Neil's advice was sound and took into consideration our age and financial circumstances. Neil's quick application to the lender, for the 2 mortgages we required meant that the survey appointments were booked within days.

**Have you seen the outcome you were hoping for?**

Yes we have seen the outcome we were hoping for.

**What could they have done better?**

Nothing could have been done better. I have been using mortgage advisors for many years and Neil has been the most efficient to date.

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Review from Verified Client

Surrey | February 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Buying a house

**How has Neil helped you?**

Sourced the mortgage and life insurance protection

**Have you seen the outcome you were hoping for?**

Yes

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Review from Verified Client

Essex | February 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Change in personal circumstances

**How has Neil helped you?**

Arranged mortgage and identified other needs during process that suited me and offered them

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

No

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Review from Verified Client

Essex | February 2021

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

We were remortgaging our house and looking to take out life insurance

**How has Neil helped you?**

Neil provided a thorough and professional service tailored to our requirements.

**Have you seen the outcome you were hoping for?**

Very much so

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Review from Verified Client

Essex | December 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

We needed to find a new mortgage product

**How has Neil helped you?**

he worked with us to gather the paper work on time and and made the necessary phone calls to keep us up to date on the products that he founds that would be suitable for us

**Have you seen the outcome you were hoping for?**

Yes. He found a product that was suitable for us and we are happy with the outcome

**What could they have done better?**

Neil was very good at going through the checklist to let us know what we need to provide. He handled the situation very well and I don't have a suggestion for him

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Review from Verified Client

Essex | December 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Neil dealt with myself and my ex-partner during our separation and helped us find a solution

that allowed us to do separate and maintain 2 homes. The thing that stood out most for me however was Neil's attitude and approach to this sensitive situation. He was thoughtful, professional and discreet ensuring we were happy with information being shared and keeping us both informed.

**How has Neil helped you?**

He found us a solution that allowed us to each have a mortgage.

**Have you seen the outcome you were hoping for?**

Yes, we are very grateful to have the outcome we got.

**What could they have done better?**

No recommendations I can think of.

---

Review from Verified Client

Suffolk | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Needed Expert Financial advice form a recommended source

**How has Neil helped you?**

He discussed with us our financial situation in depth with all the options available on the table, without bias so we could consider what was best for us. He answered all the questions put to him calmly and with for and against for each option

**Have you seen the outcome you were hoping for?**

We reached a conclusion that was satisfactory to all of us

**What could they have done better?**

Nothing we are very satisfied

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Review from Verified Client

Essex | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

After retiring my mortgage came to an end , so needed a new lender

**How has Neil helped you?**

Neil sorted out Equity Release for me

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Neil's communication and services were amazing, explaining everything so clear.

---

Review from Verified Client

Suffolk | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

loosing my job due to COVID19 and no money coming in.

**How has Neil helped you?**

we had a substantial debt and needed advice on what we could do to reduce payments and make life that bit easier. Neil explored all avenues and went through all the ones he recommended.

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Nothing he anticipated all our questions and was very helpful.

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Review from Verified Client

Essex | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Remortgaging

**How has Neil helped you?**

Found a suitable mortgage for me and my parnter

**Have you seen the outcome you were hoping for?**

Yes Neil went over and beyond and was managed to secure a much better deal than I could source.

**What could they have done better?**

No fault of Neil's corona virus prevented us meeting in person so everything had to be over zoom/telephone. Would have been great to meet face to face to discuss.

Review from Verified Client

Essex | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Was looking for the right life insurance for my age and Neil made it look very clear and understanding.

**How has Neil helped you?**

By making the right choices and decisions.

**Have you seen the outcome you were hoping for?**

Yes Im very pleased specially how quickly it was all set up.

**What could they have done better?**

Just keep up the advise, thank you.



Review from Verified Client

Hertfordshire | November 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

I have recently bought a new home and needed help and advice in setting up my mortgage and insurances.

## How has Neil helped you?

He searched for the best suited deals for me that were available. He was very helpful in advising me of the pros and cons of each arrangement, he was very impartial and assisted me in making the correct choices. He was always available to me for questions and advice, often after office hours.

## Have you seen the outcome you were hoping for?

I am shortly due to. I'm sure it will be fine.

## What could they have done better?

Nothing obvious, I was very happy with all aspects of his service.

Review from Verified Client

Essex | October 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

Value: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Relationship separation. Needed to buy an additional property.

## How has Neil helped you?

He was able to agree with our lenders for a release of equity and a second mortgage. He also arranged us to redo our life insurance so it covers the new mortgages.

**Have you seen the outcome you were hoping for?**

Yes.

**What could they have done better?**

Nothing, great communication, worked hard to get us the result we wanted.

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Review from Verified Client

Essex | October 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I separated from my wife and required a 2nd mortgage to move into a property of my own

**How has Neil helped you?**

Neil provided a very professional and informative service during a difficult and stressful time, Neil then found a product that met all of my needs.

**Have you seen the outcome you were hoping for?**

Most defiantly, I have recently gone back to Neil to put in place another fixed mortgage to carry on when my current product runs its course

**What could they have done better?**

nothing, I was completely happy with the service provided

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Review from Verified Client

Essex | October 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I wanted independent advice on what mortgages would be available to us in these uncertain times

**How has Neil helped you?**

Neil gave us advice on what mortgages would be available to us including rates and what he thought would suit us given the situation we were currently in, he really helped us through the process. He also helped us to understand our credit score and what we can do to improve it.

**Have you seen the outcome you were hoping for?**

We are still in the process but things are looking good at the moment.

**What could they have done better?**

Nothing. He was in constant contact with us throughout the process.

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Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

I hadn't been able to get cover previously and Neil felt he could help

**How has Neil helped you?**

A great service by Neil who has managed against the odds to get me life cover! As a type 1 diabetic in my 50s and as a company director I really wanted to provide cover for my wife and business partner and having failed previously I thought it was highly unlikely that Neil would succeed but through the whole process he has shown great tenacity and presence of mind to battle through the red tape, unhelpful doctors and cynical underwriters to get us a deal, thank you Neil.

**Have you seen the outcome you were hoping for?**

Yes

**What could they have done better?**

Nothing Neil covered everything

---

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

We were looking for a new mortgage and to update our life insurances.

## How has Neil helped you?

Neil was recommended to us and we have been with him for sometime years now and used his services on more than one occasion.

## Have you seen the outcome you were hoping for?

Neil has been more than helpful, he guided myself and my husband through the whole process answering many questions. He gave us all the various different scenario's, with rates and times of payments and how they all work. Neil also looked into our life insurances and totally sorted everything out for us.

## What could they have done better?

I highly recommend Neil and there is nothing that I could have asked more from him.

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First impression from a user who is not yet a client

September 2020

★★★★★ 5 out of 5

## Please provide a brief comment about your experience with Neil

I am a Lawyer and have worked with Neil with equity release clients for their legal needs along with Wills and LPAs. I have found Neil to be extremely helpful and client-centric and has gone out of his way to achieve clients goal within their required timescales.

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Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Started my own business

**How has Neil helped you?**

Neil has been invaluable in helping me find and setup my life insurance and income protection. He made the whole process extremely easy and I would highly recommend Neil and the services he provides.

**Have you seen the outcome you were hoping for?**

yes

**What could they have done better?**

na

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Review from Verified Client

Essex | September 2020

★★★★★ 4.7 out of 5

Value: ★★★★★

Advice: ★★★★★

Service: ★★★★★☆

**What were the circumstances that caused you to initially look for a financial adviser?**

needed to rearrange finances

**How has Neil helped you?**

sorted out a mortgage

**Have you seen the outcome you were hoping for?**

yes

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Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Neil has worked for me on a number of services, inheritance advice, both commercial and

residential mortgages and life insurance policies.

## How has Neil helped you?

Neil's advice, knowledge and professionalism is second to none. He has advised me on personal and company finance and assets for many years. Asquith Financial Services are commercially minded but with a personal approach.

## Have you seen the outcome you were hoping for?

Totally. His professional and experienced knowledge has been invaluable.

## What could they have done better?

Nothing. I appreciate and value "constructive criticism" however Neil has been engaged all the way through every stage.

---

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

I had set up my own limited company and needed cover as no longer had cover from my previous employer

## How has Neil helped you?

Neil was able to provide a high quality, thorough advisory service when looking at my Critical Illness and Life Insurance cover - having set up my own business recently and lost all of these employee benefits it was important to me to know I was covered and getting the best fit/value for money deal on the market suitable for my needs. Neil was extremely professional and was able to present a number of options that suited my needs. I highly recommend his services.

## Have you seen the outcome you were hoping for?

yes

## What could they have done better?

n/a

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Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Self employed income protection

## How has Neil helped you?

Just want to say a long overdue thank you to Neil Barsby at Asquith financial Services, one of the members on here. I'm due to have my first football match back tomorrow evening after months out after breaking my foot. I ended up having 5 weeks off work and being self employed it cost me a small fortune. I decided to take out income protection to cushion some of the blow financially if anything similar happened again. To say I'm lethargic in terms of getting things like this done is an understatement but this man went above and beyond in terms of organising me and my policy and getting things where they needed to be. I honestly can't see how the time he put in to me and my situation was worth the financial benefit to himself so although the term "professional" is coined a lot in terms of reviews that have been requested, it perfectly describes him and his business and this review wasn't requested at all.

## Have you seen the outcome you were hoping for?

110%

## What could they have done better?

Couldn't possibly find a fault

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Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Im self employed and wanted to ensure that if the worst happens then finances will be one less thing to worry about.

## How has Neil helped you?

Neil explained everything clearly without any hard sell tactics. I really appreciated this and the fact that he was confident in the products he was offering. I will be recommending Asquith to friends. Thankyou Neil

## Have you seen the outcome you were hoping for?

As it was insurance Im hoping I wont need to. Regards to actually putting these things in place then yes I was happy Neil helped me with this.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

When my Dad died he didn't leave my Mum much money so I wanted life insurance so nobody would have to pay out of their own pocket if something happens to me.

## How has Neil helped you?

Gave me a fantastic speedy service and at a great price for my life insurance.

## Have you seen the outcome you were hoping for?

Yes everything was exactly as I wanted.

## What could they have done better?

Everything was perfect and I was very happy.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

I needed help with equity release

## How has Neil helped you?



I needed help with equity release

## Have you seen the outcome you were hoping for?

Neil has been extremely understanding and very helpful to me in this matter and the matter will shortly be concluded

Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Life insurance review

## How has Neil helped you?

Neil is very knowledgeable when it comes to protection. I found him easy to understand, friendly and a good listener. I'm confident that the policy Neil has recommended is the right one for me and I would certainly recommend Neil.

## Have you seen the outcome you were hoping for?

Yes

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

I needed help looking for the right Equity release for me.

## How has Neil helped you?

Neil Barsby worked swiftly, and was super efficient in dealing with my Equity Release. He explained everything clearly, making sure I understood every step. I have no hesitation in recommending him.

**Have you seen the outcome you were hoping for?**

Absolutely.

**What could they have done better?**

I can't give any constructive suggestions, as I was more than satisfied.

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Review from Verified Client

Suffolk | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

**What were the circumstances that caused you to initially look for a financial adviser?**

Switch of jobs, aligning the best cover now we have a son. I wanted to make sure if anything happened he would be looked after

**How has Neil helped you?**

Fantastic, thorough service. I met with Neil and he went through all the various insurance options with the most comprehensive cover to suit my budget. He also looked into my other active policies to make sure I was covered correctly and not doubling up or paying out unnecessarily. He took the time to make sure I could access the best cover and truly believe this is one of the most important things. I have ever taken out to protect me and my family. I looked at Life Cover, Critical Illness cover and Income Protection. The meeting took me through all the questionnaires one on one with each section explained clearly. I was given time to read through all the information and options and all my many questions were answered. I have called Neil for advice on many occasions and each time met with such a high level of service and professionalism. He really goes out of his way to help. I have recently hurt my back and my income protection insurance is the best decision I have ever made and will help support me should I need to have treatment and a longer period off work than previously thought. Neil will be my go to when we come to remortgage in the next couple of years and I would highly recommend him to all my friends and family. Fantastic service.

**Have you seen the outcome you were hoping for?**

YES and more. Having recently suffered a back injury I am in the process of a claim. Its such a valuable service we keep putting to the bottom of the pile

**What could they have done better?**

Nothing. He is truly top of his game and I have recommended him to everyone. Will be using

him again to sort out my mortgage etc

Review from Verified Client

Cambridgeshire | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Our existing Life Assurance policy was due to end, last time I sorted it all myself online (due to life events and needing to get it done in a hurry, just so we had some cover), this time I wanted an expert to look at the whole market and get the best products for our needs

## How has Neil helped you?

We recently reviewed our life assurance cover and Neil provided excellent, easy to understand information on the options available to us to provide the level of protection we need to ensure that our family will have less to worry about if something unforeseen and tragic happened. Absolutely recommend that you speak to Asquith Financial Services if you would like an honest and professional advisor who will go through your needs to provide the right policies.

## Have you seen the outcome you were hoping for?

Yes, we certainly have.

## What could they have done better?

Nothing needed.

Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Having spoke to Neil previously he seemed very professional at his job and and very helpful nothing was ever any trouble and was always there when needed

## How has Neil helped you?

Neil was fantastic from start to finish. He set up life insurance and buildings and contents insurance for us. We were 1st time buyers and didn't have a clue. I would 100% recommend Neil to anyone. I will deal with him again in the future.

## Have you seen the outcome you were hoping for?

Yes

## What could they have done better?

Nothing was 100%

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Review from Verified Client

Essex | September 2020

★★★★★ 5 out of 5

Advice: ★★★★★

Service: ★★★★★

Value: ★★★★★

## What were the circumstances that caused you to initially look for a financial adviser?

Equity release is a complicated Mortgage product so I needed advice from an IFA.

## How has Neil helped you?

I wanted to deal with a local financial advisor in Colchester and I identified Asquith Financial Services via a Google search. After reviewing Neil's LinkedIn profile, career history and qualifications and looking at his website I contacted him. Neil promptly responded to my inquiry and he was very meticulous in understanding my needs, gathering information and obtaining offers from the equity release providers. Neil explained everything in an easy to understand way and at all times demonstrated his excellent knowledge, expertise and professionalism. I am confident that he has found the right product for my needs and I would definitely recommend anyone thinking about equity release or other financial services contacts Neil at Asquith Financial Services.

## Have you seen the outcome you were hoping for?

Yes, we moved into our bungalow last week

## What could they have done better?

Nothing, very efficient service, keeping us informed right up to when we moved.

Read more reviews at

<https://www.vouchedfor.co.uk/mortgage-advisor/colchester/036765-neil-barsby/reviews>